



Practices:

Corporate & Commercial Mergers and Acquisitions Private Equity

Education:

B.B.A. LL.B., Symbiosis International University (2010) (Distinction)

Professional Affiliations:

Bar Association of Maharashtra & Goa, India

Law Society of England & Wales (Solicitor of Senior Courts)

Ashraya RaoPartner

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Ashraya Rao is a Partner in the Corporate, M&A and Private Equity Practice Group in the Mumbai office. Ashraya is dual-qualified in India (Advocate) and England & Wales (Solicitor of Senior Courts).

Ashraya has advised several clients on private and public M&As, cross border M&As, private equity, corporate restructurings, insolvency M&A, strategic alliances/JVs and advisory on all aspects of Indian corporate, securities and foreign investment laws.

Ashraya has been recognised as a 'Notable Practitioner for M&A' by IFLR (2018, 2019, 2020 and 2021) and 'Recommended for M&A' by RSG India Report 2019.

Ashraya has also worked with Slaughter and May, London as a 'visiting lawyer' from September 2015 to March 2016, where he was involved in cross-border M&A and private equity transactions.

Key Representative Matters:

In his area of expertise, Ashraya has *inter alia* advised and represented the following clients:

- Inox Leisure Ltd and its promoters on its proposed merger with PVR Ltd
- Sajjan India Ltd and its promoters on their proposed sale of controlling stake to a private equity investor
- **Tata Motors** group on the INR 7,500 Cr investment by TPG Rise Climate in Tata Passenger Electric Mobility
- Blackstone group on its acquisition of controlling stake in Simplilearn Solutions Pvt Ltd
- Goldman Sachs Asset Management on its minority investment in MoEngage Inc
- RP-Sanjiv Goenka Group on its successful bid for a new Indian Premier League Franchise of Lucknow for ~USD 950M
- EdgeConneX, Inc and EQT Partners on EdgeConneX's joint venture with Adani Enterprises Limited for data centres in India



- NUVOCO Vistas Corporation Limited (Nirma group) on its acquisition of 100% stake in Emami Cement Limited
- Gangavaram Port Limited and DVS Raju family on their strategic divestment to Adani Ports & SEZ Ltd
- IHH Healthcare Berhad and its group companies on its acquisition of controlling stake in Fortis Healthcare Limited
- Birlasoft (India) Limited and its promoters on the merger, demerger and consolidation of its IT Business with KPIT Technologies Limited
- Apis Partners on its acquisition of minority stake in D2C Consulting Services Pvt Ltd (RenewBuy)
- Reliance Industries Group in the investment in the Digital Fibre INVIT by Abu Dhabi Investment Authority (ADIA) and Public Investment Fund of Saudi Arabia (PIF)
- Vedanta Limited on its acquisition of Electrosteel Steels Limited as part of the corporate insolvency resolution process (bid)
- Antuit.Ai group on the sale of 100% stake by its shareholders to Zebra Technologies Corporation
- Dewan Housing Finance Corporation Limited on its sale of its entire 50% stake in DHFL Pramerica mutual fund business to Prudential Financial Inc
- Blackstone group on its proposed acquisition of controlling stake in wealth management division of an Indian financial services group
- **Blackstone group** on its proposed acquisition of 100% stake in an Indian asset management company
- NUVOCO Vistas Corporation Limited and Nirma group in relation to the debt investment by Kotak Special Situations Fund (KSSF)
- Camlin Fine Sciences Ltd and promoters on the minority investment by Infinity Holdings (Convergent Finance) through warrants
- Evolvence Capital's acquisition of minority stake in Rebel Foods
 Limited from Bennett Coleman and Company Ltd
- Spencer's Retail Limited on its acquisition of 100% stake in Natures Basket Limited from Godrej Industries Limited
- Purple Style Labs Limited on its acquisition of entire business and intellectual property relating to 'Wendell Rodricks' brand
- Green Investment Bank, UK on its sale of majority stake by the UK Government to Macquarie Group
- Nippon Life Insurance Company, Japan on its acquisition of 49% stake in: (i) Reliance Life Insurance Company Limited; and (ii) Reliance Asset Management Company Limited



- Cactus Communications group its acquisition of 100% stake in Unsilo A/S, Denmark
- RPSG Ventures Limited on its acquisition of 100% stake in Herbolab India Pvt Ltd
- Entertainment Network (India) Ltd on its acquisition of 49% stake in Global Entertainment Network, Marhaba FM, Qatar
- Medtist Group on its acquisition of controlling stake in Andromeda Sales and Distribution Pvt Ltd
- Instrument Research Associates Pvt Ltd on its acquisition of controlling stake in Belust Composites Pvt Ltd
- Ultimate Marketing Limited on its purchase of domain name and technology assets of Cricketnmore Games Pvt Ltd
- Blackstone group on its minority investment in Financial Inclusion Network and Operations Limited
- JSW Steel Limited on its acquisition of controlling stake of Dolvi Minerals and Metals Pvt Ltd from existing private equity shareholders
- Mahindra & Mahindra Limited and group entities with respect to consolidation of the CIE group companies and the Mahindra Systech companies globally (involving investment, open offers, mergers and cross-border share exchange)
- Cactus Partners Fund on its minority investment in AMPM Fashion Pvt Ltd
- Recruit Holdings Japan on its Series A investment in Mystifly Pte Ltd, Singapore
- Livepools Pvt Ltd and promoters on acquisition of controlling stake by Redrush Online
- Mobius Development Studio Pvt Ltd on its fund raise from investors
- IHH Healthcare and Square Peg led consortium's Series B financing round in Doctor Anywhere Pte Ltd (India leg)
- Laqshya Media Limited and its promoters on its acquisition of entire stake held by Unit Trust of India Investment Advisory Services Limited A/C Ascent India Fund and Clearview Investment Ltd in Laqshya Media Limited
- Sterlite Power Technologies Limited and Sterlite Power Grid Ventures Limited on purchase of the entire stake held by Standard Chartered Private Equity entities
- Metropolis Healthcare and its promoters on: (i) acquisition of controlling interest (purchase of all shares held by Warburg Pincus);



and (ii) facilitating the purchase of minority stake by Carlyle group

- Mahindra & Mahindra Limited and Mahindra Logistics Limited on the minority investment by Kedaara Capital
- Nissin Foods HD, Japan and Nissin India on the India leg of its strategic alliance with Mitsubishi Corporation, Japan